

# First-Class O&M Support

A Product Of Our Energy Solutions  
Business' Expertise



# Our Made To Measure Energy Solutions Are Tailored To Your Needs

As you already have a working relationship with us, you'll know that the way we deliver energy solutions is as individual as our customers themselves. We want to provide the best service we can and to do that we must fully understand your needs.

Cummins builds, owns and operates plants using the same products that we sell to you, this provides us with an invaluable insight into the energy solutions we provide. It means our entire service – from the design of a single 300 kW gas or diesel generating set to the maintenance contract that ensures it always performs as it should – is made to measure rather than made to make do.

And we believe that means a great deal to organisations like yours when they choose to work with us. More to the point, that it has a powerful influence when the decision is made to make those partnerships long-term.

We do not see ourselves as just a supplier, but as a partner to support your business as it grows and develops.

## **Our services are designed around you**

By drawing on our centralized expertise, involving our distributors' local knowledge and proximity, and playing a bigger part in addressing your specific needs, we can provide you with a complete, fully integrated energy solution.

Complete but far from complicated, it will give you a single point of contact for:

- Equipment specification, design and manufacture
- Professional project management
- Expert installation and commissioning
- Flexible financing options
- Extensive warranties
- Highly competitive maintenance contracts
- Invaluable operations management support



# Our O&M Contracts Are Developed To Do The Same

From the moment Cummins begins to discuss and understands a customer's requirement all the way through to project management, design engineering, procurement, installation and commissioning, Cummins offer a strong partnership and more crucially, long term support and expertise.

Our services are as much a product of painstaking research and intelligent design as our power systems themselves. That's why our Operation and Maintenance contracts are guaranteed to be efficient and cost-effective.

This complete and thorough approach means considerably more than peace of mind for an increasing number of businesses.

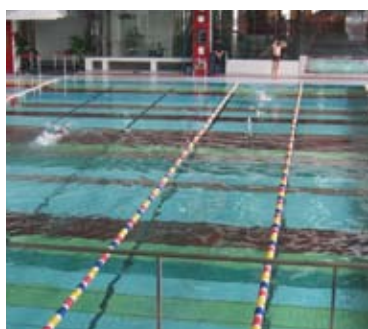
## **Our contracts live up to our products**

Signing up for our O&M support does more than free up your own general maintenance teams, it gives you access to skilled engineers, not only trained specifically to work with the power systems we have designed for you, but engineers who have had a key insight and involvement in the early development of your project.

Besides access to our tool kits and technical expertise, they give you the opportunity to ensure your power plant remains 'state-of-the-art', as we'll be on hand to incorporate important new technology – like the unique Cummins PowerCommand® 3.3 generator set control – and take care of the complex programming required.

To improve operating efficiency and add value to your operation, our comprehensive service agreements provide:

- Scheduled maintenance
- Unscheduled maintenance
- Remote access systems to efficiently manage plant operations
- Preferential parts supply
- Specialised technical support
- Product Improvement Program to incorporate latest technology
- Ongoing customer operator training
- Support hot-line



## **Cummins PowerCommand® 3.3 control**

Developed to provide total genset integration, including full paralleling, precise frequency and voltage regulation, auto-shutdown at fault detection, and to allow for remote electronic monitoring of power systems.

# And Our Global Strength As Your Local Partner Makes All The Difference In The World

No one knows how to maintain and ensure the smooth running of the component parts of a power system better than the original manufacturer of those components.

So as you are already relying on products designed, developed and manufactured by Cummins, the logical step is to come to us for your O&M support.

Because wherever you do business, you know that we'll be there for you.

## **Our global strength provides local partnerships**

With 79 manufacturing plants throughout the world, a network of 550 dedicated distributors, 5,000 service locations and 20 parts and distribution centres, we don't just promise prompt, person-to-person service on both scheduled and unscheduled maintenance contracts – we guarantee it.

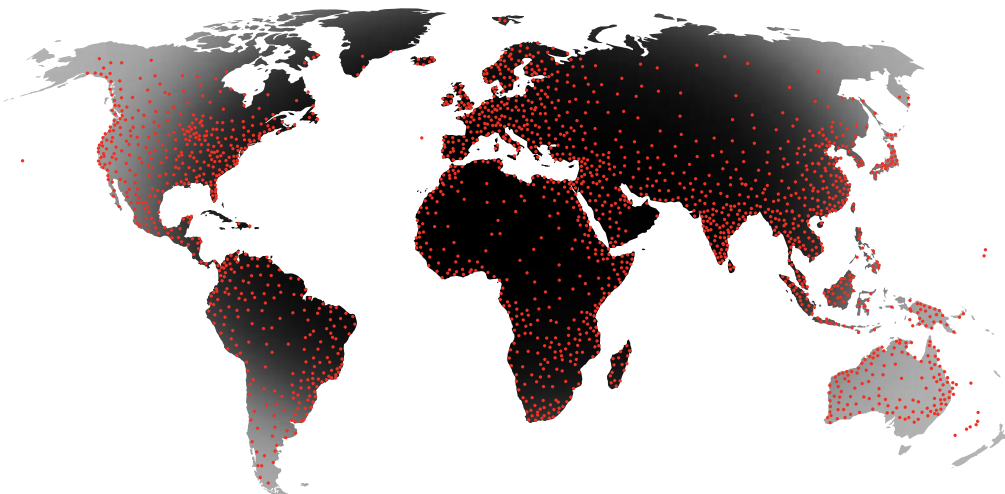
You'll also be safe in the knowledge that any parts required will be genuine Cummins parts; made from advanced materials to meet our exacting standards, incorporating our continually improving advanced technology and including an industry-leading warranty.

All of which means, when you're looking for the most cost-effective, efficient O&M support, the best solution for your business is Cummins Energy Solutions Business.

## **Find out more, you can rest assured we'll be here for you.**

To find out how much more Cummins ESB can do for you and your business, discuss in detail your individual needs or the features of our Operation Management and Maintenance Contracts, simply contact your local ESB team member or distributor.

We'll always have the power to help.



# We've Made It Our Business To Generate The Best Products For Yours

An integral part of Cummins Power Generation, a world leader in innovative power systems, Cummins Energy Solutions Business (ESB) has the expertise, the global reach and the local presence to meet all your energy needs.

Whether the systems we've developed for you are delivering prime or peaking power, running energy-saving combined heat and power or efficient waste-to-energy applications, we're always prepared to go further.

Which is why, when it comes to organising operations support and maintenance management, it makes perfect sense to once again turn to us – to take advantage of power plant services that are second to none.

## **Our integrated approach works to your advantage**

For many of our customers we already provide them with everything from comprehensive project management services to turnkey power plant development, as well as flexible, cost-effective financing packages.

We have continued to develop ever more efficient, cost effective products and invaluable services, which today not only increases the benefits of working with us, but also adds to the advantages of making us your 'one stop shop'.

For decades, fuelled by a long-standing commitment to worldwide customers operating across a vast range of industries, we have continued to develop increasingly efficient products and invaluable services.





**Asia Pacific**  
10 Toh Guan Road, #07-01  
TT International Tradepark  
Singapore 608838

Phone 65 6417 2388  
Fax 65 6417 2399

**Brazil**  
Rua Jati, 310, Cumbica  
Guarulhos, SP 07180-900  
Brazil

Phone 55 11 2186 4195  
Fax 55 11 2186 4729

**China**  
2 Rongchang East Street,  
Beijing Economic and  
Technological Dev. Area  
Beijing 100176  
P.R.China

Phone 86 10 5902 3000  
Fax 86 10 5902 3199

**Europe, CIS, Middle East and Africa**  
Manston Park Columbus Ave.  
Manston Ramsgate, Kent CT 12 5BF  
United Kingdom

Phone 44 1843 255000  
Fax 44 1843 255902

**India**  
35A/1/2, Erandawana  
Pune 411 038  
India

Phone 91 020 6602 7525  
Fax 91 020 6602 8090

**Latin America**  
3350 Southwest 148th Avenue  
Suite 205, Miramar, FL 33027  
USA

Phone 1 954 431 5511  
Fax 1 954 433 5797

**Mexico**  
Eje 122 No. 200 Zona Industrial  
San Luis Potosí, S.L.P. 78395  
Mexico

Phone 52 444 870 6700  
Fax 52 444 824 0082

**North America**  
1400 73rd Ave. NE  
Minneapolis, MN 55432  
USA

Phone 1 763 574 5000  
USA Toll-free 1 877 769 7669  
Fax 1 763 574 5298

[www.cumminspower.com](http://www.cumminspower.com)

© 2009 Cummins Power Generation Inc.  
All rights reserved. Cummins Power  
Generation and Cummins are registered  
trademarks of Cummins Inc. PowerCommand®  
is a registered trademark of Cummins  
Power Generation.

All information contained within this  
document was correct at time of  
printing and may be subject to change.  
F-2152